





# TRULY COMMITTED TO THE INDEPENDENT AGENT

SIU DYK

**SIU has been underwriting insurance independently for over 55 successful years. Recognized as one of the most innovative MGA's in America, SIU is the leader in service and technology. We welcome the opportunity to show you how we can help you and your customer. Call or visit us online at [siuins.com](http://siuins.com) to get started today.**

## COMMERCIAL P&C



Property  
General Liability  
Umbrella &  
Excess Liability  
Liquor Liability  
Special Events  
Inland Marine  
Products  
Environmental  
EPLI and  
Many More

## STANDARD LINES



Agents have access to  
admitted commercial  
and personal lines  
carriers, no membership  
fee and no contract  
obligations for  
market access

## PERSONAL LINES



Homeowners  
Dwellings  
Vacant Dwellings  
Manufactured Homes  
Umbrellas  
Inland Marine  
Personal Liability  
Flood  
Recreational  
Vehicles

## SPECIALTY PROGRAMS



Workers Compensation  
Equipment  
Professional Liability  
Marine  
Forestry  
Builders Risk

## COMMERCIAL TRANSPORTATION



Used Auto Dealers  
Auto Body Shops  
Towing  
Dump Trucks  
Public Vans and Buses  
Non-Emergency  
Medical  
Transportation  
Truckers



# A WORD OF THANKS TO OUR PARTNERS

Southern Insurance Underwriters' Inc. success and growth reflects our strong partnership with our agencies and companies for over 58 years. The strength of these partnerships has helped us remain independent, while other local and regional wholesale brokers have been acquired by large national companies and hedge funds. We thank you and will continue to work together to develop and provide online tools, stable and competitive markets, and personalized service.

We continue to improve our systems based on feedback from many of our agencies. As a result, we have developed more point-of-sale tools to deliver immediate pricing feedback (from 15+ carriers) to our customers, third party data integration, online chat, direct bill/easy payment options, and much more.

While SIU will always cater to our relationships and personalized service, we recognized the ease of online tools. In the coming months, we are dedicating resources to develop additional programs and online devices that allow agency partners to better manage their book of business with SIU.

At the end of 2022, we launched our new trucking program. This program provides coverage for 1 to 9 units and offers 2 programs for a broad range of risks from 1 to 300 miles and 300+ miles. We also added a new workers' compensation market for hard-to-place risks and underserved niche markets. The minimum premium is \$10,000 and the only risks that will

not be considered are healthcare and heavy construction.

SIU, in partnership with SIUPREM recently introduced SIUDirect (Bill) for commercial P&C. This makes the experience of writing non-admitted business more like the preferred admitted market. Quotes now come with an SIUDirect form that allows SIU to process the insured payment and replaces the formal finance agreement.

We are excited about our potential with your agency and look forward to growing with you in the future! We recognize the industry is constantly changing, and we will continue to provide superior time-saving technology, competitive products, and responsive, personalized service.

Thank you again for the opportunity to serve you and your agency. SIU, SIUPREM, and our other related companies look forward to our continued partnership.

**Tripp Duesenberg**  
PRESIDENT



**Southern Insurance Companies is comprised of several companies formed to service the needs of independent insurance agents and their customers. Southern Insurance Underwriters, originally chartered as Kurt Hitke and Company, was established in 1926. Kurt Hitke was the first individual to start writing "hard-to-place" risks which, in those days, were called substandard business.**

**He began by writing taxicabs in Chicago in 1926 and started expanding the company's operations in 1949. By the mid-1950s, with a total of nine offices, SIC had become the largest writer of substandard business in the US. The National Underwriter, a leading trade journal, described Hitke as "the creator of substandard underwriting" upon his retirement in 1964. W C Duesenberg, Sr. purchased the company and changed the name to SIU. Today, Wes Duesenberg, Jr. and Tripp Duesenberg represent the second and third generations of this family-owned business.**





# COMMERCIAL PROPERTY & CASUALTY



GA 678.498.4560  
GA 800.884.1704  
FL 407.671.7464

QUOTE@SIUINS.COM  
BIND@SIUINS.COM  
REINSTATEMENT@SIUINS.COM  
ENDORSEMENT@SIUINS.COM  
CANCELLATION@SIUINS.COM  
LOSSRUNS@SIUINS.COM

## Excess & Surplus/Admitted Commercial Property & Casualty products for classes of business including:

- + **General Liability**  
*(including an exclusive artisan program)*
- + **Property** *(ability to consider risks up to the coastline)*
- + **Umbrella and Excess Liability** *(limits up to \$10,000,000)*
- + **Liquor Liability** *(package and monoline)*
- + **Workers Compensation** *(18 markets provide the ability to quote new ventures, ghost policies and loss sensitive programs)*
- + **Inland Marine** *(program contractor's equipment and large schedules)*
- + **Package**
- + **Builders Risk**  
*(Capacity up to \$25 million to handle most construction projects)*
- + **Marine & Watercraft**  
*(specialist underwriter to help with difficult risks)*
- + **Professional & Miscellaneous E&O**  
*(Available for over 180 professions and ability to package with GL and BOP)*
- + **Flood** *(Private Flood limits up to \$5 million with excess available)*
- + **BOPs** *(Multiple carriers with the ability to write in coastal counties)*
- + **Vacant Property**
- + **Directors & Officers, Allied Medical, Special Events, Environmental, Cyber, Crime, EPLI And more....**

MORE SIU BENEFITS!



SIUDirect allows our agency partners the option to make the experience more like direct bill, if the agent does not want to process the down payment through the agency. It also streamlines the finance agreement into the presenting the monthly payments on the down payment form. This replaces the traditional finance agreement that was required to be signed and sent back to our in house finance company, SIUPREM.

LEARN MORE AT [SIUINS.COM](http://SIUINS.COM)



**CARRIER #4**  
\$1,130.00

**CARRIER #5**  
\$1,100.50

**CARRIER #6**  
\$1,002.45

**CARRIER #8**  
\$1,115.25

**CARRIER #2**  
\$1,210.25

**CARRIER #3**  
\$1,052.00

**CARRIER #7**  
\$895.00

**CARRIER #9**  
\$1,345.85

**CARRIER #1**  
\$970.50

**CARRIER #10**  
\$1,072.88

**ENTER CUSTOMER INFORMATION ONCE AND RECEIVE UP TO TEN QUOTES!**

**QUOTING IS AS EASY AS SHOPPING ON AMAZON!**

<p><b>GENERAL LIABILITY, PROPERTY &amp; PACKAGE QUOTES</b></p>	<p><b>ADMITTED AND NON-ADMITTED COMPANIES</b></p>	<p><b>ENTER COMPANY INFORMATION ONCE AND RECEIVE UP TO 10 QUOTES</b></p>	<p><b>ADDRESS VERIFICATION WILL PREFILL PROPERTY INFORMATION AND PROVIDE A GOOGLE IMAGE OF THE PROPERTY</b></p>	<p><b>IF NO ONLINE QUOTE AVAILABLE, SUBMISSION IS CREATED FOR AN UNDERWRITER TO REVIEW AND RETURN A QUOTE</b></p>
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**EXCLUSIVELY AVAILABLE ON [SIUINS.COM](https://www.siuins.com)**

<p><b>ARTISAN CONTRACTORS</b></p>	<p><b>LESSORS RISK</b></p>	<p><b>RESTAURANTS</b></p>	<p><b>OFFICES</b></p>
<p><b>WAREHOUSE</b></p>	<p><b>CONVENIENCE &amp; GROCERY STORES</b></p>	<p><b>HOUSE OF WORSHIP</b></p>	<p><b>OVER 1,000 CLASSES OF BUSINESS AVAILABLE</b></p>

**EXPLORE THE NEW COMMERCIAL RATER ONLINE TODAY AT [SIUINS.COM](https://www.siuins.com)**

# PERSONAL PROPERTY



678.498.4540  
800.884.1703

PLRATER@SIUINS.COM

## Excess & Surplus/Admitted Personal Lines products for classes of business including:

- + **Homeowner:** HO3, HO4, HO5, HO6, HO8, High Value
- + **Personal Liability:** Personal Umbrella, Excess Comprehensive, Personal Liability, Excess Auto Liability, Excess Umbrella
- + **Flood:** Primary, Excess
- + **Dwelling Fire:** DP1, DP3 (including stand alone, other structures)
- + **Marine:** Ski Boats, Jet Skis, Yachts, Airboats, Houseboats, Pontoons, Mega Yachts
- + **Vacant Dwellings:** Monthly earned premiums
- + **Manufactured Homes:** Individually owned or parks
- + **Inland Marine:** Fine Arts, Jewelry Schedules, Hearing Aids, Guns
- + **Earthquake**

MORE SIU BENEFITS!



Agency partners are granted direct access to several company websites including GeoVera, Tower Hill Specialty, RLI and American Modern. Direct access allows partners to quote and manage their book of business.

LEARN MORE AT SIUINS.COM!



# PERSONAL PROPERTY HIGHLIGHTS



## H03

P/C 1-10 Available  
Seasonal & Secondary  
Dwellings  
Coastal Capacity  
H08 form available



## DWELLING FIRE

Dwelling Schedules  
Coastal Capacity  
Seasonal & Secondary,  
Owner/Tenant Occupied  
Airbnb / VRBO Risks



## VACANTS

3, 6 or 12 month terms  
Monthly earned premium  
for 3 month policies  
Renovation & Builders Risk  
High Value Properties



## MANUFACTURED HOMES

90 day lapse  
Coastal Capacity  
\$300,000 R/C  
\$5,000 Minimum R/C  
Hobby Form Endorsement  
Gulf Coast Coverage



## PREFILL FORMS

- ADDRESS VERIFICATION
- YEAR BUILT
- REPLACEMENT COST
- PROTECTION CLASS
- ROOF TYPE & OTHER RISK DETAILS



## IVANS DOWNLOADS

POLICY INFORMATION,  
DOCUMENTS



## PAYMENT OPTIONS

- MORTGAGEE BILL
- SIU DIRECT BILL
- SIUPREM PREMIUM FINANCE
- PAY IN FULL
- ONLINE PAYMENT (CREDIT CARD, DEBIT CARD, ACH)



## E-SIGNATURE SUPPORT

- FOR AGENT & INSURED
- APPLICATION W/PDF
- SIUPREM PFA
- INSURED REMOTE SIGN FROM OUR SECURED SITE

# COMMERCIAL TRANSPORTATION



678.498.4620

TRANSPORTATION@SIUINS.COM  
(Commercial Auto & Trucking Requests)

GARAGE@SIUINS.COM  
(Garage Requests)

## Commercial Transportation and Garage products available including but not limited to:

### + Commercial Auto

- Dump Trucks
- Non-Emergency Medical
- Charter Buses
- Day Care Buses
- All Public Classes

### + Garage

- Used car dealers
- Franchised dealers
- All repair classes including heavy truck

### + Trucking

- Long Haul
- Intermediate
- Local
- Fleet & Non-fleet

### + Cargo

- Individual policies or package
- Auto haulers
- Dry goods
- Produce

MORE SIU BENEFITS!

**WRITE  
REWARD\$**

Southern Insurance Underwriters offers promotions periodically where we reward our agency partners for binding policies with SIU. We distribute gift cards through a third party vendor, TANGO, that allows agents to choose the gift card of their choice after receiving notification via email. For more information on current promotions please contact [marketing@siuins.com](mailto:marketing@siuins.com) or 678-498-4619.

LEARN MORE AT [SIUINS.COM](http://SIUINS.COM)





**NEW EASY  
TO VIEW  
LAYOUT**



**SEE ALL  
OUTSTANDING  
INVOICES**



**PAY  
QUOTES AT  
TIME OF  
BINDING**



**SORT &  
FILTER  
OPTIONS**



**ENTER  
PAYMENT  
DISPUTE  
INFO**

## BENEFITS FOR **AGENTS**

### **PAY**

Policy Invoice, Quotes,  
Agency Statements

### **VIEW**

Agency statement in real time

### **SEARCH**

Insured Name, Policy ID,  
Invoice/Quote ID, Transaction Type,  
Effective Date, Due Date

## BENEFITS FOR **INSUREDS**

### **PAY**

Policy Invoice or SIU Direct Bill  
SIUPREM Monthly Installments



**EXPERIENCE IT @ [INSURANCEEASYPAY.COM](https://INSURANCEEASYPAY.COM)**

# SPECIALTY PROGRAMS



678.498.4560

MARINE@SIUINS.COM  
FORESTRY@SIUINS.COM  
BUILDERSRISK@SIUINS.COM  
INLANDMARINE@SIUINS.COM  
PROFESSIONAL@SIUINS.COM  
BROKERAGE@SIUINS.COM

## + Inland Marine

- Builders Risk/Installation
- Contractors Equipment
- Miscellaneous Property
- Transportation
- Warehouse Legal Liability
- and more!

## + Ocean Marine

- Personal Pleasure Craft
- Charter Boats
- Excursion Vessels
- Marinas
- Marine Contractors & Artisans
- Ocean Cargo
- and more!

## + Professional Liability Directors & Officers, and Errors & Omissions

- Technology Professionals
- Architects and Engineers
- Environmental Professionals
- Medical Professionals
- Miscellaneous Professionals
- Media/Entertainment Professionals
- Insurance Agents
- Attorneys
- Accountants
- Financial Institutions

## + Workers' Comp

- Ghost Policies
- New Ventures including Construction and Hospitality
- Large Risk Retention Policies

MORE SIU BENEFITS!



### ONLINE & PHONE QUOTES

AVAILABLE FOR PROFESSIONAL LIABILITY  
AND ERRORS & OMISSIONS

Visit [www.siuins.com](http://www.siuins.com) to log into the agency portal to access direct links to companies offering Professional Liability products. BOPs are available for most Professional Classes that are eligible for online quotes. Our agency partners can also speak to a professional underwriter to discuss a business by calling 888-845-1743. If the company is not eligible for a phone quote, a submission will be routed to our specialist to review and place with alternative markets.

LEARN MORE AT [SIUINS.COM](http://SIUINS.COM)





NEW VENTURE AND SMALL BUSINESS  
PROGRAM • AGRICULTURE • CONSTRUCTION  
EDUCATION • HEALTHCARE • HOSPITALITY  
MANUFACTURING • TRANSPORTATION  
WHOLESALE & RETAIL • WOOD PRODUCTS  
BROAD WORKERS' COMP FROM SIU!



**SIU'S WORKERS' COMPENSATION COMPARATIVE RATER**

## YOUR DIGITAL WORKERS' COMPENSATION BROKER!



**MULTI-CARRIER ACCESS  
INSTANT PRICING  
AUTO-GENERATED  
ACORD 130**



**AGENCY PORTAL  
24/7 ACCESS  
ACTIVITY  
TRACKING**



**SUBMISSION ENTRY TOOL  
COMPLETES ACCORD  
FORMS & SUPPLEMENTAL  
APPLICATION**

Unlock the digital distribution unit of your agency by selling and servicing your small business workers' compensation accounts through our InsurTech platform. We have reduced the submission to bind process from days down to minutes with direct access to SIU's top-rated carriers.

With over 350 instantly quoted and bindable workers' compensation class codes, it is easier to mention the ineligible exposures rather than the eligible exposures.

### TOP INDUSTRIES

- Manufacturing
- Construction
- Professional Services
- Landscaping
- Restaurants & Bars
- Transportation
- Cleaning Services
- Retail

### INELIGIBLE EXPOSURES

- Exposures over 20 ft without prior coverage
- General Contractors
- Asbestos Exposures
- Long-Haul Trucking

# STANDARD LINES



☎ 678.498.4560

✉ [QUOTE@SIUINS.COM](mailto:QUOTE@SIUINS.COM)

FOR ADDITIONAL  
INFORMATION, CONTACT  
[MARKETING@SIUINS.COM](mailto:MARKETING@SIUINS.COM)  
OR 678.498.4619

**An SIU appointment allows direct access  
to SIU's online admitted markets, with no  
membership fee, contract restrictions,  
or carrier commitments.**

## COMMERCIAL P&C

Travelers  
AmTrust  
Markel  
CNA  
Great America  
Occidental  
USLI  
Hiscox  
Workers  
Compensation  
Markets

*and many others!*

## PERSONAL LINES

**Tower Hill Specialty**  
Homeowners  
Dwellings  
Mobile Home

**American Modern**  
Homeowners  
Dwellings  
Mobile Home  
Specialty Products

**RLI**  
Personal Umbrellas

**USLI**  
Personal Liability  
Special Events  
Home Businesses

MORE SIU BENEFITS!

## QUOTE BOP & WC TOGETHER!

EXPERIENCE BETTER ONLINE RATING  
WITH EXCEPTIONAL ADMITTED ACCESS!

Our commercial rating platform for admitted business allows our agency partners to quote both BOP and WC together. Enter the information once and get rates with multiple markets. If online rating is not available with an admitted market online, a submission will be routed to an underwriter to review. You will receive an email with the assigned underwriter and submission number. After review, SIU will return an admitted or non-admitted quote to you based on the information you entered.

[LEARN MORE AT SIUINS.COM](http://LEARN MORE AT SIUINS.COM)



# BE EFFICIENT, PROFITABLE AND CAREFREE: **BE DIRECT.**

## **BE EFFICIENT.**

SIU WILL PROCESS THE DOWN PAYMENT FOR YOU FROM THE INSURED. YOU NO LONGER NEED TO DEPOSIT PAYMENT AND ISSUE US A CHECK.

## **BE PROFITABLE.**

WE ARE REMOVING THE FORMAL FINANCE AGREEMENT PRESENTING THE PAYMENT TERMS WITH THE DOWN PAYMENT FORM. SIU WILL PAY COMMISSION ON TOTAL POLICY PREMIUM VIA DIRECT BILL STATEMENT.

## **BE CAREFREE.**

WE HANDLE THE BILLING FOR ALL POLICY CHANGES!

Available on both  
**NEW & RENEWAL**  
quotes.

*SIUDirect handles all billing and payment processing, including the down payment. Your agency receives the full commission. The payment for all additional premium endorsements is automatically processed or incorporated into the remaining installments. All return premium endorsements are refunded directly to the insured or incorporated into the remaining installments.*

**NO ADDITIONAL  
SIGN-UP REQUIRED  
TO PARTICIPATE!**

**EXCLUSIVELY FOR COMMERCIAL AND PERSONAL P&C!**

# SIU DIRECT

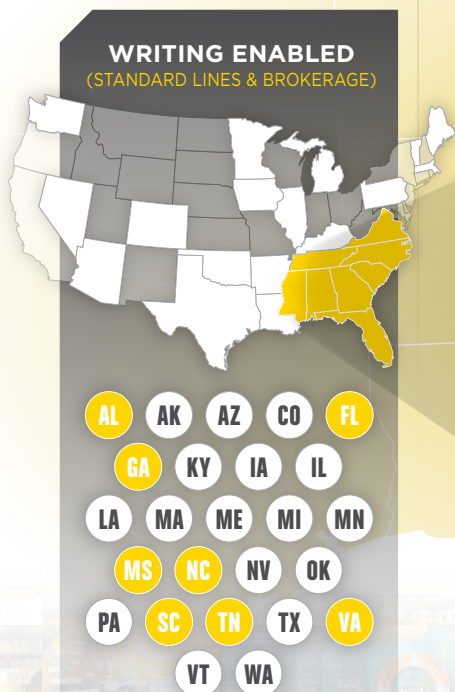


# SALES & MARKETING



678.498.4619  
[MARKETING@SIUINS.COM](mailto:MARKETING@SIUINS.COM)  
[twitter.com/siuins](https://twitter.com/siuins)  
[facebook.com/siuins](https://facebook.com/siuins)  
[linkedin.com/company/southern-insurance-underwriters-inc.](https://linkedin.com/company/southern-insurance-underwriters-inc.)

As a current or prospective SIU producer, you can rely on the Sales & Marketing staff to guide you through the fundamentals of successfully placing business with SIU! Our dedicated Sales Team communicates with agencies daily providing new product info and support to all of our independent agents.



**FULL MARKET ACCESS**

MORE SIU BENEFITS!



**QUESTIONS?**  
WE HAVE YOUR  
**ANSWERS!**

Contact Marketing Whenever You Have Questions or Need Help with the following:

- + Website login assistance
- + Enroll for additional rating access direct with Companies
- + Request training, additional information or visit from a marketing representative
- + Update agency profile information

LEARN MORE AT [SIUINS.COM](https://SIUINS.COM)





# HOW CAN MY SALES REPRESENTATIVE HELP?

## QA How do I get appointed?

The fastest way is to complete the online application, which can be found here:

<https://agencyonboard.siuins.com/>

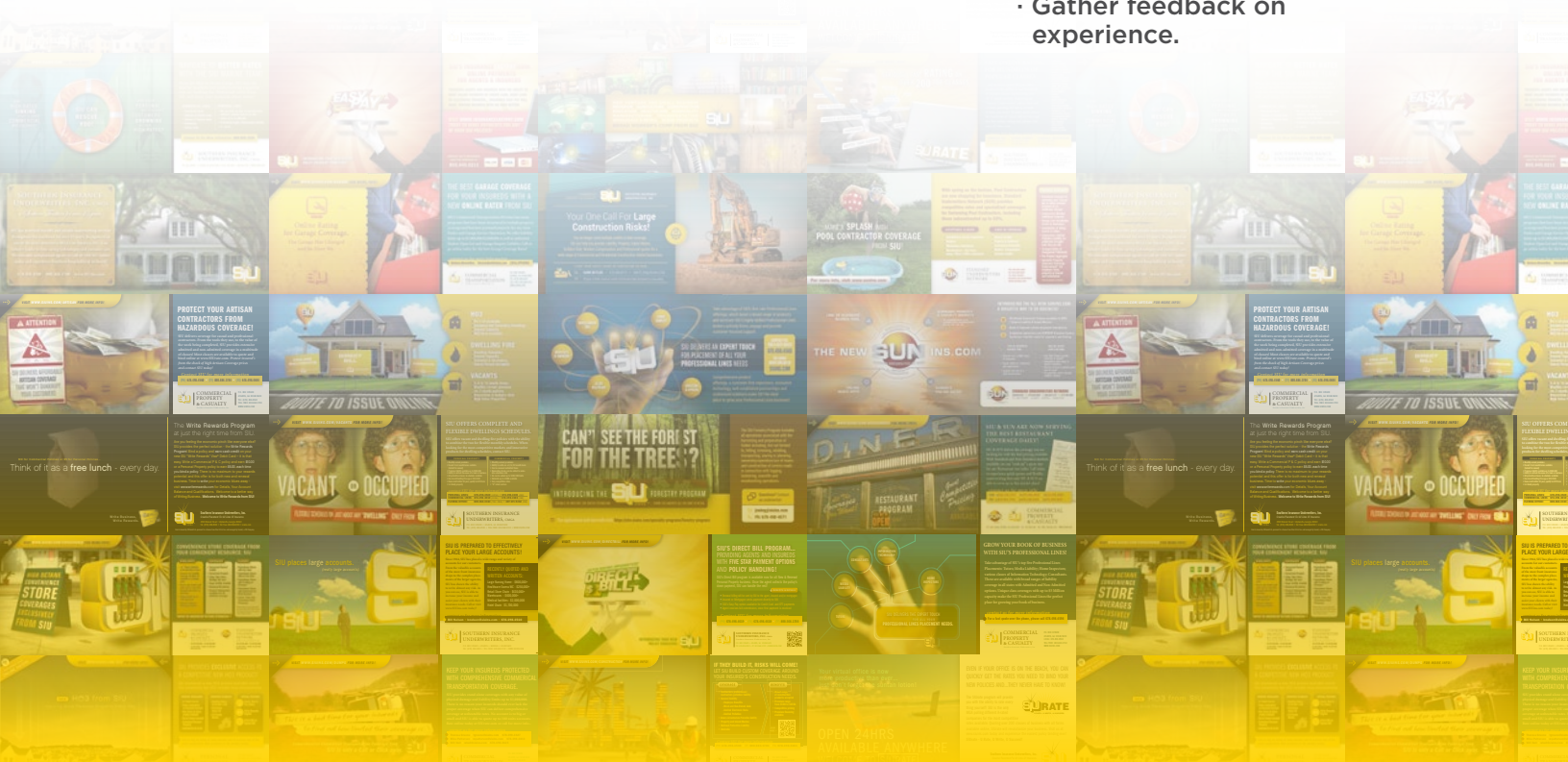
Please have a copy of your E&O, W9, Agency License and Producer License ready to upload. Contact us if you have trouble and we will send you an application via email.

## QA What can I expect?

As an Agency Partner, you will be assigned a dedicated inside sales representative who will work closely with you during the first 6 months to make sure your experience is a great one and that you have everything you need. Everyone at Southern Insurance Underwriters knows our success is the result of helping our partners succeed.

## QA What will my inside sales rep?

- Get to know your agency and how you prefer to do business.
- Make sure your contact list is complete and everyone has their credentials. Plus, enroll contacts with companies that provide direct rating access and policy management or a separate login.
- Explain which products and tools match up with your agency's needs.
- Provide any training necessary including agency portal access, online rating, and accounting.
- Introduce team members for personal underwriting connections.
- Gather feedback on experience.



# WHO WE REPRESENT



- + Acceptance Indemnity Insurance Company
- + Ace American Insurance Co.
- + Admiral Insurance Company
- + AGCS Marine Insurance Company
- + AIG
- + Alterra Excess & Surplus Lines Ins Co.
- + American Alternative Insurance Co
- + American Market
- + American Modern Insurance Company
- + American National General Insurance Co. (SUN)
- + American Safety Indemnity Co
- + Amtrust North American Inc.
- + Arch Specialty Insurance Company
- + Argonaut Midwest Insurance Company
- + Ategrity Specialty Insurance Company
- + Atlantic Specialty Insurance Company
- + Attune
- + AXIS Specialty Insurance Company
- + Beazley Insurance Company
- + Berkley Specialty Underwriting
- + Brookwood Insurance Company
- + Burlington Ins Co
- + Business Risk Partners
- + Canopus US Insurance, Inc.
- + Carolina Casualty Company
- + Century
- + Century Casualty Company
- + Century Surety Company
- + Chartis Specialty Insurance Company
- + Chubb
- + Cimarron
- + Clarendon America Ins Co
- + CNA Insurance Company
- + Commerce and Industry Insurance Company
- + CompTrust
- + Continental Casualty Company
- + Cover X
- + Crum & Forster Specialty Insurance Co.
- + Cypress Insurance Company (SUN)
- + Diamond State Insurance Company
- + Dual
- + Employers
- + Endurance American Specialty Insurance Co.
- + Essex Insurance Company
- + Euclid Managers
- + Everest Indemnity Insurance Company
- + FirstComp
- + First Financial Insurance Co
- + First Mercury Insurance Company
- + Freberg Environmental, Inc
- + Freedom Specialty Insurance Company
- + Geovera Specialty Insurance Company
- + Granite State Insurance Company
- + Great American Insurance Company
- + Great Lakes Reinsurance (UK) SE
- + Guilford Insurance Company
- + Hallmark Specialty Insurance Company
- + Hamilton Specialty Insurance Company
- + Harleysville Insurance Company
- + Hartford Fire Insurance Company
- + Hartford Steam Boiler Ins
- + Hiscox
- + Homeland Insurance Company
- + Houston Casualty Company
- + Hudson Insurance Company
- + ICAT Specialty Insurance Company
- + Illinois National Insurance Company
- + Illinois Union Insurance Company
- + Indemnity Insurance Co. of North America - Ace Group
- + Indian Harbor Insurance Co
- + Insurance Company of the State of Pennsylvania
- + Kinsale
- + Lexington Insurance Company
- + Liberty Mutual Insurance Europe LTD
- + Liberty Surplus Insurance Corporation
- + Lloyd's of London
- + Markel American Insurance Company
- + Marm
- + Mid-Continent General Agency
- + Monitor Liability Managers Inc.
- + Mount Vernon Fire Insurance Company
- + Mt. Hawley Insurance Company
- + National Casualty Company
- + National Fire & Marine Insurance Company
- + National Indemnity Company
- + National Liability & Fire Insurance Company
- + National Union Fire Insurance Company of Pittsburgh
- + Navigator Insurance Company
- + NetComp Insurance Corp.
- + New Hampshire Insurance Company
- + Normandy
- + North American Specialty Insurance Company
- + North River Insurance Company
- + Obsidian
- + Occidental Fire and Casualty Co.
- + One Beacon Insurance
- + Openly
- + Penn America Group, Inc.
- + Peoplease PLC
- + Pie
- + Praetorian Specialty Ins. Company
- + Prime Insurance Company
- + Princeton Excess & Surplus Lines Insurance
- + ProAssurance Specialty Ins Co
- + Professional Indemnity Agency
- + R&Q Managing Agency Ltd.
- + RLI Insurance Company
- + Rockhill Insurance Company
- + Safehold Special Risk, Inc.
- + Schinnerer & Company, Inc.
- + Scottsdale Insurance Company
- + Seneca Specialty Insurance Company
- + Solepro
- + St. Paul Fire & Marine
- + Starstone Specialty Insurance Company
- + Starr Indemnity & Liability Company
- + State National Insurance Company
- + Statehouse Casualty Managers
- + Stateside Underwriting Agency
- + SuretyBonds.Market
- + The Northern Assurance Company of America
- + Torus Specialty Insurance Company
- + Towerhill Speciality
- + Travelers
- + Travelers Casualty & Surety Company
- + Travelers Property Casualty Co of America
- + U.S. Risk Brokers Insurance Services, Inc.
- + U.S. Specialty Insurance Company
- + United Business Insurance Company
- + United National Insurance Company
- + United Specialty Insurance Company
- + United States Aviation Underwriters, Inc.
- + United States Fire Insurance Company
- + United States Liability Insurance Group
- + V3 Insurance Partners
- + Voyager Indemnity Company
- + Westchester Fire Insurance Company
- + Western World Insurance Company
- + Wilshire Insurance Company
- + XL Specialty Insurance Company
- + Zurich-American Insurance Group





# CLASSES OF BUSINESS

## PERSONAL AUTO

### + Non Standard Auto

## PERSONAL PROPERTY

Admitted & Non-Admitted

- + Coastal Property w/wind
- + Contents in Commercial Storage Facilities
- + DP-1, DP-3 (Dwelling Fire, schedules acceptable)
- + Earthquake
- + Excess CPL
- + Excess Flood
- + Excess Personal Auto Liability policies
- + Excess Umbrella
- + Fine Arts / Jewelry Schedules / Gun Schedules
- + High Performance Watercrafts
- + High Value Homeowners (Dwellings \$1M & up)
- + HO-3, HO-4, HO-5, HO-6, HO-8
- + In-home Businesses
- + Inland Marine
- + Marine: Air Boats, House Boats, Jet Ski, Pontoons, Ski Boats and Yachts
- + Mobile Homes
- + Personal Umbrella Policies
- + Stand Alone Liability
- + Vacant, Renovation & Builders Risk (3 & 6 months available)
- + Vacation Rental Dwelling Program

## COMMERCIAL TRANSPORTATION

Non-Admitted

- + Accounts with Special Needs
- + All Public Auto Classes (Passenger Exposure)
- + Cargo
- + Church Buses
- + Contractors
- + Day Cares
- + Dumps
- + Emergency and Non-Emergency Transport
- + Fuel Haulers
- + Garage: ATV, Heavy Truck Repair and Mobile Repair
- + Garage: Used Car Dealers and Service
- + Garage: Franchised Dealers
- + Intermodal Carriers
- + Local, Intermediate Long-Haul

## Trucking with Mixed Radius Rating

- + Stand Alone Physical Damage
- + Towing

## COMMERCIAL P&C

Admitted & Non-Admitted

- + Accountants
- + Adult Homes
- + Amusement Centers / Gaming Operations
- + Apartments
- + Archery Ranges
- + Architectural Services
- + Artisan Contractors
- + Auto Salvage, including Pull-Your-Own Parts
- + Aviation: Aircraft, Products
- + Banks
- + Bars & Taverns
- + Batting Cages
- + Beauty Schools
- + Beauty, Nail & Barber Shops, including Professional
- + Bowling Centers
- + Builders Risk
- + Business Owners Policies (BOP)
- + Camps
- + Care Facilities
- + Caterers
- + Christmas Tree Lots / Farms
- + Churches
- + Clothing Stores
- + Clubs-Civil and Social
- + Coastal Property
- + Commercial Umbrella & Excess
- + Computer Consultants
- + Concerts
- + Condominiums
- + Contractors
- + Contractors' Equipment
- + Convenience Stores
- + Cosmetics
- + Custom Cabinetry
- + Day Cares: Adult & Child
- + Decorative Jewelry
- + Dental Offices
- + Driving ranges
- + Dwellings
- + Engineering Services
- + Executive Services
- + Fairgrounds
- + Festivals
- + Financial Services
- + Fishing Guides
- + Food Products
- + Fund Raisers
- + Furniture Stores
- + General Contractor Classes
- + Golf Courses
- + Grocery Stores
- + Gun Club and Shows
- + Halfway Houses
- + Homeowners & Condo Association
- + Hotels/Motels
- + Hunting Preserves
- + Indoor Ice/ Roller Skating Rinks
- + Insurance Agencies incl. Professional
- + Investment Firms
- + Kiddie Rides
- + Landfills, including Pollution
- + Large Utility Contractors
- + Law Offices, including Professional
- + Lessor's Risk
- + Liquor Liability
- + Liquor Stores
- + Machine Shops
- + Machinery Equipment: Installation, Service & Repair
- + Main Street Mercantile
- + Manufacturing & Warehousing Exposures
- + Martial Arts Programs
- + Medical Clinics incl. Professional
- + Metal Manufacturers
- + Mobile Home Parks
- + Non-Industrial Equipment Sales, Installation, Service & Repair
- + Office Buildings
- + Owners & Contractors Protective (OCP), Including Developers Policies
- + Package Stores
- + Parades
- + Parks
- + Parties
- + Pawn Shops
- + Pet Groomers/ Boarders/ Trainers
- + Photographers & Studios
- + Physical Fitness Facilities
- + Printers
- + Private Investigators
- + Private Schools
- + Professional Services
- + Radio Stations
- + Rentals
- + Residential & Commercial Childcare
- + Resorts

- + Restaurants
- + Retail Shopping Centers
- + Roofers
- + RV Parks & Campgrounds
- + Security Guards
- + Shelters
- + Social Events
- + Social Service Operations
- + Sound Production Studios
- + Special Events, including Liquor Liability
- + Sporting Equipment
- + Sporting Goods Stores
- + Sports Events/ Camps/ Leagues
- + Technology Classes, including Professional
- + Topical and Non-Prescription Ingestibles & Medicines
- + Tree Cutting, Removal & Equipment
- + Vacant Land and Buildings
- + Veterinary Clinics, including Professional
- + VFW/Legion Halls
- + Warehouse
- + Watercraft
- + Weddings
- + Wholesale-Retail (Mercantile)
- + Wood Working

## PROFESSIONAL LIABILITY

- + Accountants
- + Architects and Engineers
- + Attorneys
- + Community Associations
- + Crime
- + Cyber Liability
- + Employment Practices Liability
- + Environmental Professionals
- + Fiduciary Liability
- + Financial Institutions
- + Healthcare
- + Identity Fraud Expense Reimbursement
- + Insurance Agents
- + Kidnap and Ransom
- + Long Term Care
- + Media/Entertainment Professionals
- + Medical Professionals
- + Miscellaneous Professionals
- + Miscellaneous/Allied Medical
- + Private Equity Liability
- + Real Estate Professionals
- + Social Services
- + Technology Professionals

## WORKERS COMPENSATION

- + New Venture & Small Business Program
- + Agriculture
- + Construction
- + Education
- + Healthcare
- + Hospitality
- + Manufacturing
- + Transportation
- + Wholesale & Retail
- + Wood Products

## OCEAN MARINE

- Personal:
  - + Air Boats
  - + Fishing Boats
  - + House Boats
  - + Jet Skis
  - + Pontoons
  - + Sail Boats
  - + Ski Boats
  - + Yachts
- Commercial:
  - + Airboat Charters
  - + Boat Dealers
  - + Boating Schools
  - + Charter Boats
  - + Excursion Vessels
  - + Ferries
  - + Fishing Operations
  - + Marinas
  - + Marine Contractors & Artisans
  - + Marine Industry Manufacturing
  - + Marine Surveyors
  - + Municipality Boats
  - + Ocean Cargo
  - + Sight Seeing
  - + Special Events
  - + Stevedores & Wharfingers
  - + Yacht Clubs

## SPECIALTY PROGRAMS

- + Active Shooter
- + Auto Dealers
- + Workers Compensation
- + CAT Wind

And Many More...

# ACCOUNTING



678.498.4660  
800.884.1709  
678.498.4606

Each Agency is appointed an Accounting Service Representative (ASR) ready and able to assist with inquiries.

- + SIU billing procedures
- Account Current or Direct Bill Statements**  
(Reconciliation and Deduction procedures)
- + Online payments

## Using SIU4U (SIURATE)

- + Accounting contact at your agency will receive email notification when statements are accessible online at [www.siuins.com](http://www.siuins.com)
- + Detailed information on SIU's billing procedures
  - *Electronic Account Current and Direct Bill statement access*
  - *Online statement reconciliation and deduction features through Insurance Easy Pay*
  - *Make payment online*

MORE SIU BENEFITS!



**DIRECT  
DEPOSIT**

Direct Deposit is available for commission payments. Complete the application online after logging in and contact [marketing@siuins.com](mailto:marketing@siuins.com) or 678-498-4519 if you have questions.




LEARN MORE AT [SIUINS.COM](http://SIUINS.COM)





# SIUPREM, INC

**SIUPREM has 50 years of experience in financing commercial and personal lines, combining industry-leading technologies with personalized customer service, creating flexible finance solutions for any application. Insurance carriers that are rated B+ or better by A.M. Best or A by Demotech are eligible for financing through SIUPREM in all 50 states.**

678.498.4700   
800.925.2546   
678.498.4747 

## EASY FOR AGENTS

- + Real-time online quoting, submission and reporting
- + eSignature: Secure, Easy & Completely paperless
- + Competitive Rates & Low Down Payments
- + Incentive programs and customized finance plans
- + Assigned Account Executives with direct phone lines
- + Reprint notices, coupons or invoices from your office
- + Upload insured's payments directly from your office

## EASY FOR YOUR INSURED

- + Friendly and responsive Bilingual customer service
- + Pay by text, SIUPREM mobile app, Phone or Online (*Check, MasterCard, Visa and Discover*) 24/7/365
- + 24 Hour Bilingual Integrated Voice Response system-account inquiry and payments
- + Automatic recurring credit card or eCheck installment payments available



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## COMMUNITY INVOLVEMENT

INDEPENDENT INSURANCE

# AGENTS FOR A CURE

POWERED BY SIUPREM / SIU

## Making Strides Together!



SIU and Siuprem agency partners are automatically members of Independent Insurance Agents for a Cure (IACure). Formed in 2013, IACure has generated over \$500,000 to support the American Cancer Society and Breast Cancer Awareness. The more Commercial P&C policies written and financed with Siuprem the greater the annual contribution. \$5 is set aside for every commercial premium finance contract written by an IACure member.

The annual gift helps create recognition for our agency partners through IACure.com. The partnership between IACure, SIU, Siuprem and the American Cancer Society grants your agency the ability to publicize your support. We encourage all agents to display the logo and print material so that community members recognize their support of the American Cancer Society. We thank all our member agencies. Together we are going to win the fight!

### OUR MISSION

We are a community of Independent Insurance Agents leading the fight against Cancer by generating awareness, education, and action in our communities in support of the American Cancer Society's mission of curing cancer for all.

4500 MANSELL ROAD • ALPHARETTA, GA 30022  
800.568.1700 • 678.498.4500  
FAX: 678.498.4600



**SOUTHERN INSURANCE  
UNDERWRITERS, INC CMGA**

**SIUINS.COM**